



UBServicesUK

Utility Consultants

**PROCUREMENT FOR YOUR BUSINESS | LOCKED IN GAS AND ELECTRICITY PRICES
PROJECT MANAGEMENT OF YOUR METERS AND CONNECTIONS**

UBServicesUK

About Us

With over 20 years' experience, UBServicesUK is a successful company with considerable experience within the UK utilities industry.

We are a family run business, who believe in providing top quality customer service and value for money. We are not an aggressive sales force, no one here is paid any commission, because we prioritise getting our customers the best deal over and above anything else.

As utility consultants, our main aim is to ensure all billing, debt related issues from

previous tenants, reconnections, court appearances etc. are dealt with in our office with minimal fuss to our customers. This frees up time for our customers to focus on growing their business and redirecting their resources. We can help you do that!

We pride ourselves on trust and receive a lot of business from recommendations by our existing customers. We are small enough to treat customers as individuals with the technological expertise a large company can offer as we know the industry inside and out.



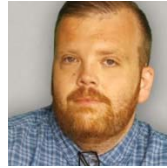
Paul Fannon
Director

Paul founded the business together with his brother Andrew 20 years ago. He oversees the strategic running of the business ensuring all his team members have the tools and motivation to succeed. In his spare time Paul can be found looking after his granddaughter, riding his bike and reading.



Andrew Fannon
Director

Andrew set up the business with his brother Paul 20 years ago. Responsible for overseeing the strategic development of the business, he also takes a personal approach in looking after the customers. He has been a voluntary football coach for the last 40 years, loves to travel and going to the theatre.



Adam Regan
Senior Account
Manager



Jemma Fannon
Business Analyst



Nathan Fannon
Technical Manager



Greg Fannon
Office Manager

The UBServicesUK Team

UBServicesUK is an energy consultant with a five star service, integrity and a pro-active approach at the heart of its ethos.

Our team is made up predominantly of our family members who love what they do.

Contact us:

**405 Palatine Rd, Northenden,
Manchester M22 4JS**

Tel: 0161 998 7138

Email:

paulfannon@ubservices.co.uk

adamregan@ubservices.co.uk

valfannon@ubservices.co.uk



Val Fannon
Account Manager

What We Offer

We manage all aspects of energy and our main aim is to reduce energy costs for leisure, hospitality, corporate, industrial, public sector multi-site operators and independents.

Procurement for
your business

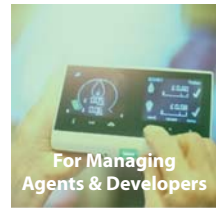
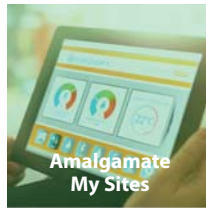
Locked in gas and
electricity prices

Project management
of your meters and
connections

Our Services

At UBServicesUK we provide key support throughout every aspect of the energy procurement and contracting process including connections and meters. We ensure that our customers enter into the

right contracts with the right supplier on the best commercial terms available. In addition, we offer customers vital support freeing up their time to concentrate on their business aims.



Metering And Connections

Why not let UBServicesUK take the stress away and free up your time to concentrate on other aspects of your business.

UBServicesUK offer a full support service on all metering/connection works. We manage the job from start to finish.

Our service offers:

- **Dedicated account manager**
- **Connection application submissions**

- **Setting up of MOP, DC/DA agreements**
- **Liaising with distributors to ensure works are completed on Schedule.**
- **Ensuring site access is arranged.**
- **Gas, electric and Water meter installations.**
- **Supply contract procurement.**

If you wish to discuss our connection and metering services in more detail please feel free to get in touch.

Who We Work With

"UBServicesUK have provided an excellent service and has assisted with meter installations, changes in tenancy agreements, and gas and electric billing. This company has provided regular ongoing support and we would highly recommend UBServicesUK to other prospective firms for their energy needs. UBServicesUK is not your typical energy broker, but an energy consultant with a great deal of knowledge and expertise in their industry."

**Eddie Roscoe – Tenancy Support Manager
Frederick Robinson Ltd**

"We've been using UBServicesUK since 2013. They have been instrumental in helping us supply our meters and connections. Since we have expanded year-on-year and have utilised their bespoke alignment services. This has freed up so much of my time which has allowed us to work on promoting other areas of our business."

**Chantelle Gower – Operations Officer
City Pubs**



"Since we started using UBServicesUK they have done all we have asked from them. They have worked tirelessly on Manchester First Street Development where they have arranged meter installations for many of our new tenants. Most importantly, they have reduced our energy costs at the main no.1 building by 15%."

**Rajinder Singh – Senior Facilities
Manager
CBRE**

"UBServicesUK have recently aligned all of our sites to one common end date which makes life so much easier for us, whilst doing this they have also reduced our future costs

After struggling with our current supplier for many months trying to sort a problem with our gas supply, UBServicesUK managed to help resolve the problem almost instantly and have also transferred our electricity supply to an alternative supplier, relieving me of all the stress out of dealing with the utility companies directly. Thanks."

**Martin Evans – Finance Director
Pesto Restaurants**

Our History

UBServicesUK has had a longstanding history and have established themselves as professional utility consultants.

Have a look back at our history and see how we have grown in the last 20 years.



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1997 – Brothers Paul and Andrew Fannon started out offering utility services to domestic customers.

2001 – UB Services was set up in St. James House in Salford.

2005 – The business moved to South Manchester.

2005 – Greg Fannon and Adam Regan joined the business.

2009 – Val Fannon joined the business.

2010 – Opened our South Manchester office.

2012 – Diversified our client base and expanded our workforce.

2014 – Secured the First Street development in Manchester.

2015 – Opened our first branch in London.

2016 – Robinsons buying Group was formed.

2016 – Trust Inns Buying Group was formed.

2017 – Several clients assisted on Westgate and Centrepoints shopping development.

2018 – Secured The City Pub Plc and Mosaic Pub & Dining Group Renewals resulting in significant savings across the estates.

2019 – Acquired our first Social Housing Group – Bedspace Resource – who providing housing and welfare support for young vulnerable adults and families seeking asylum

2020 – Launched our Post Covid Support Service for new and existing customers offering support and assistance with billing / debt issues occurred during the pandemic.

2020 – Acquired the Excel Management Group which own Holiday Inn and Ibis Hotel Franchises.



Case Studies – Who we have helped

Robinsons

Client

Based in the heart of Stockport for almost two centuries, and owning around 280 tenanted and managed pubs, inns and hotels across the North West, 'Robinsons' is one of the oldest and most respected names in British brewing history.

A proud family of independent brewers, Robinsons is one of the most advanced and sophisticated breweries in the UK, with a worldwide reputation for real ale.

Challenge

With 250+ brewing sites and tenants responsible for their own gas and electricity billing and meter installation, Robinsons were spending a lot of their valuable time managing the energy accounts for all their sites and found it difficult to keep track of which tenants were managing their energy bills efficiently. Each tenant is also responsible for the bills for their own site as Robinsons want to give autonomy to their tenants to manage their own bills.

Solution

UBServicesUK managed to negotiate with a major supplier discounted bulk rates without the parent company having any liability. The Robinsons buying club was launched and 50% of Robinsons sites signed up to the buying group, with many more of their sites still signing to us today. We amalgamated all of the tenants' sites and managed to secure a group purchase deal for gas and electricity prices at the best rates possible. Additionally, we gave Robinsons the opportunity to allow tenants to manage their bills for their sites with ease, whilst knowing they have their energy secured at the best rates.

Value

By being part of a bespoke buying group set up by UBServicesUK, Robinsons saved in total £120,000 over their contract term and freed up time to focus on doing what they do best – brewing perfection since 1838. On average, each site saved over £1,300 per year on their gas bills alone.

Quote

"UBServicesUK has provided excellent service and has assisted with meter installations, changes in tenancy agreements, and gas and electric billing. This company has provided regular ongoing support and we would highly recommend UBServicesUK to other prospective firms for their energy needs. UBServicesUK is not your typical energy broker, but an energy consultant with a great deal of knowledge and expertise in their industry."

Eddie Roscoe – Frederick Robinson Ltd

The City Pub Group / Mosaic Pub & Dining Group

Client

Starting in 2011 The City Pub Group / Mosaic Pub & Dining Group have grown to become a 60+ site operator.

Challenge

Growing at a rapid rate leads to an uneven energy portfolio. When we came on board in 2013, the group were faced with multiple suppliers, out of contract rates, billing & metering issues and different contract end dates.



Solution

Our main priority was to simplify as much as possible leaving the group to concentrate on other areas of the business. We amalgamated all utility supplies and with our bespoke alignment packages and were able to provide the group with a sole supplier and one common contract end date.

Any newly acquired sites would be added into the alignment package to ensure a smooth transition.

Value

While ensuring all sites were with the one supplier and on the same terms we were also able to reduce costs across the portfolio. We feel our services allowed City pubs to concentrate on what they do best, identifying and acquiring new sites to add to the estate.

Quote

"We've been using UBServicesUK since 2013. They have been instrumental in helping us supply our meters and connections. Since we have expanded year-on-year and have utilised their bespoke alignment services. This has freed up so much of my time which has allowed us to work on promoting other areas of our business."

Chantelle Gower – Operations Officer City Pubs

Some of Our Valued Clients:

1. City Pub Group
2. Frederic Robinson
3. Trust Inns
4. Vapiano
5. Pesto Restaurants
6. CBRE
7. Stowford Pubs
8. The Almond Group
9. Dark Start Brewing
10. Aquaterra
11. Excel Hotel Management
12. Bedspace Housing Group
13. Prospect Pubs
14. Harcourt Inns
15. Oklava Group
16. Urban Building Group
17. Bruce Taverns

Our clients listed above took up the option of our bespoke alignment/amalgamation package and all secured reductions of their overall energy costs.

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